

# dfcu Limited is well positioned for growth



**George Ochom,**  
General Manager, dfcu Limited

## A rich heritage

dfcu Limited was established in 1964 with the aim of creating a commercially operated development organization to support the economic transformation of Uganda. For over 50 years, dfcu has provided funding to thousands of development projects in the private sector using our flagship products; including term loans, home loans, commercial mortgages and leasing. In addition, we have invested in an ultra-modern head office building as a demonstration of our long term commitment to the development of Uganda.

## Solid shareholder base supporting dfcu growth

The top 5 shareholders in dfcu Limited are as follows,

Shareholder	Percentage
Arise B.V.	58.70%
CDC Group Plc	9.97%
National Social Security Fund	7.46%
Kimberlite Frontier Africa Master Fund, L.P.-RCKM K	7.35%
SSB Russell Investment Company Plc Fund NAS5	1.71%
Others (over 4,000)	14.81%
<b>Total</b>	<b>100%</b>

### Arise B.V

Arise B.V which is the majority shareholder in dfcu Limited owning 58.70% of shares is an investment and development company jointly owned by FMO, Rabobank, Norfund (with NorFinance - a Norfund affiliate), three like-minded investors seeking to contribute to the economic growth in Sub Saharan Africa and currently hold stakes in several banks in Sub-Saharan Africa.

#### Arise B.V

Rabobank	FMO	Norfund / Norfinance
<ul style="list-style-type: none"> <li>Dutch Cooperative Bank founded by farmers in the late 19th century</li> <li>The leading global Food and Agriculture bank with presence in &gt;40 countries serving over 8.6mln clients</li> </ul>	<ul style="list-style-type: none"> <li>Dutch Development Bank</li> <li>Leading impact investor supporting sustainable private sector growth in developing countries and emerging markets</li> <li>With a committed portfolio of EUR 9.3bn spanning over 85 countries, FMO is one of the larger bilateral private sector development banks globally</li> </ul>	<ul style="list-style-type: none"> <li>Norwegian Investment Fund for Developing Countries</li> <li>NorFinance is owned by Norfund and Private Norwegian investors</li> <li>Established by the Norwegian Parliament in 1997 and owned by the Ministry of Foreign Affairs</li> </ul>

### CDC Group Plc

Commonwealth Development Corporation (CDC) Group invested in dfcu Limited at its inception in 1964 alongside Uganda Development Corporation (UDC), the German Development Corporation (DEG) and International Financial Corporation (IFC) each holding a 25% stake in the company. In 2004 dfcu Limited was listed on the stock exchange resulting in a 60% shareholding for CDC and exit of IFC, DEG & UDC to enable the public acquire a stake in dfcu. Over the last 10 years, CDC has relinquished part of its shares enabling other strong institutional shareholders with the majority shareholder now being Arise B.V holding 58.7% shares in dfcu Limited. CDC shareholding is now 9.97% which they may exit at an opportune moment.

We recognise CDC's continuous support over the years and are confident that the current shareholders of reference are committed and have the financial base to support dfcu's next phase of growth.

### National Social Security Fund

NSSF, with a total asset base of over UGX 7 trillion, recently increased its shareholding in dfcu Limited to 7.46%, a clear testament of its confidence in dfcu as a viable investment vehicle.

### Kimberlite Frontier Africa Master Fund, L.P.-RCKM K

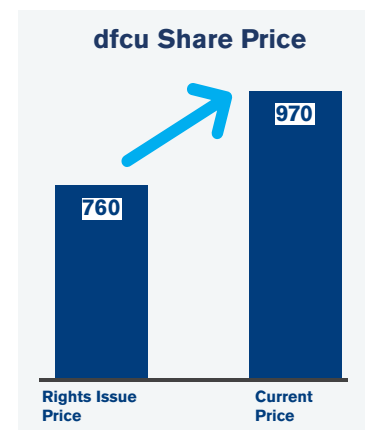
Kimberlite Frontier Africa is a private fund based in USA operated by The Rock Creek Group and has approximately \$265 million in assets. They own 7.35% of the dfcu shareholding as at June 30 2018.

## Successful rights issue to drive aggressive growth strategy

In September 2017, dfcu Limited floated a successful Rights Issue, whose purpose was to raise capital necessary for ensuring that the banking subsidiary, dfcu Bank is adequately capitalized to implement its aggressive growth strategy.

### Highlights

- Strong shareholder confidence resulted in a 95% subscription rate
- Over UGX 180 billion additional capital raised
- Largest Rights Issue in USE history
- Stronger shareholder value post Rights Issue



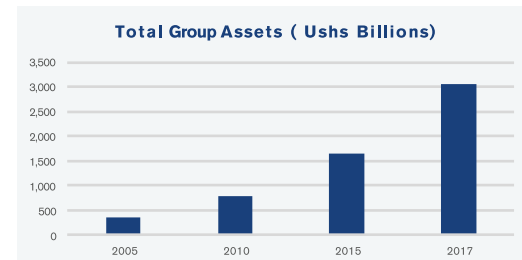
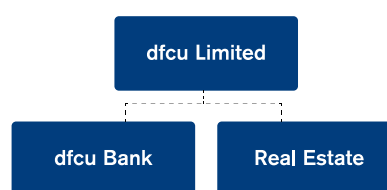
### Directorship

Directors of dfcu Limited and its subsidiary dfcu Bank, collectively have vast experience stemming from their varied backgrounds in different disciplines, which include, law, banking, accounting, audit, management, investment, policy and regulation and tax.

dfcu Limited Board	
Elly Karuhanga (Chairman)	Independent, Ugandan
Dr. Winifred Tarinyeba – Kiryabwire	Independent, Ugandan
Kironde Lule	Independent, Ugandan
Deepak Malik	Arise B.V.
Albert Jonkergouw	Arise B.V.
Michael Alan Turner	CDC
dfcu Bank* Board	
Jimmy D. Mugerwa (Chairman)	Non-Executive Director, Ugandan
Deepak Malik	Non-Executive Director, Indian
Michael Alan Turner	Non-Executive Director, British
Stephen Caley	Non-Executive Director, British
Ola Rinnan	Non-Executive Director, Norwegian
Willem Cramer	Non-Executive Director, Dutch
Albert Jonkergouw	Non-Executive Director, Dutch
Juma Kisaame	Executive, Director, Ugandan
William Sekabembe	Executive Director, Ugandan

\*dfcu Bank is a 100% subsidiary of dfcu Limited.

### What we do



## Strong business aspirations for our subsidiary, dfcu Bank

Become a market leader

From niche to universal bank

Bank 3.0

Superior financial performance

### Looking Ahead

At the last Annual General Meeting, the shareholders approved an amendment to the Company's Memorandum and Articles of Association that in part allows the Company to broaden its business activities. Besides owning 100% of the banking subsidiary, dfcu Bank and real estate properties in Nakasero, (dfcu Towers and Plot 1 Mackinnon road), Namanve, (dfcu Financial Centre), Bugolobi and Mukono, we shall with support from the Board,

- Continue, if deemed appropriate, to make strategic investments in real estate;
- Engage in non-bank financial services which due to regulatory restrictions cannot be carried out by the subsidiary;
- Invest in strategic high potential sectors e.g. Technology sector.

We thank our shareholders, regulators, customers, staff and we pledge to deliver a superior return on investment as we continue making more possible!